**Hi (Client’s name) this is (Your name) getting back to you with the Senior Care Plan. You recently called into our TV commercial requesting some information. How are you today?**

**Now, (Client’s name), to help determine exactly what you would qualify for I just need to quickly verify the information you stated when you called in.**

**So, it looks like you live at (Address) and your email address is (Email)? Is that correct?**

**Ok, great. Now (Client’s name), We have your date of birth as \_\_\_\_\_\_? Is that correct? How old does that make you? Ok, let me just update that in the system.**

**Great news, it looks like based on that info, you do qualify for the discounted benefits.**

**So, my role as your local benefits coordinator, is to review all the new programs you may qualify for and determine your eligibility. I am a licensed agent with the Commonwealth of Massachusetts.**

**So, I’m going to be in the (Town) area tomorrow and just need a few minutes of your time to drop off the info and review it with you real quick.**

**Is there any reason you wouldn’t be available around 11am, or is 4pm better for you?**

**Great, so again, my name is (Your name) and I’ll see you tomorrow at (Time). Have a great day!**

**Updated 8.18.20**